



As Financial Services firms adopt managed services for **risk and compliance**, what benefits can a tightly integrated, and innovative managed services partnership offer?

The move to Cloud and managed services has taken on new prominence today as organisations look to secure and streamline their operations. COVID-19 has presented many financial services firms with a steep learning curve as they adjust their IT, operations and back office to remote and distributed working, with some having to introduce VPN setups for the first time. The pandemic has given added impetus to the move to managed services and Cloud delivery, a model that is optimized for remote operation and caters to distributed support. It's possible that it has fast-tracked the future for financial services.

This leading Financial Services Group have successfully executed capital raising assignments with strategies across buyout, venture capital, special situations, infrastructure, energy and private debt, including direct placement mandates. With multiple offices worldwide, they provide global coverage of the institutional investor base.

### Their CHALLENGES

ESyn3rgy have worked with this financial organisation from its infancy. Whilst the business was initially small, its Directors understood the importance of implementing quality information technology platforms from the outset. This approach would ensure the highest level of efficiency, security and future scalability.

Crucially, the core business systems needed to be fully managed and with a **high availability assurance**, allowing their Directors to focus on the development of the business.

Other key requirements for the business were:

-  Access from any location
-  Internal it resource not required
-  Easily scalable
-  Pay as consumed I.T.
-  Access from any device
-  Instant provisioning
-  Secure remote access
-  Project collaboration

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## Our SOLUTION

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This organisation is a perfect example of how ESyn3rgy adapt and evolve the services that we provide to support the evolution of a business. This case study reflects the tangible benefits of the ES3 partnership ethos which is based on continuous service improvement.

ESyn3rgy implemented MyView as a core business platform given its ability to meet all stated requirements and also providing a flexible platform that would develop in line with a growing business.

MyView has been created using market leading Microsoft technologies including Azure Cloud, Microsoft 365 and market leading security applications. With these at the core, the organisation were able to provide end users with the Office suite, shared document storage and collaboration from a secure, fully managed Cloud.

However, the organisation enjoyed substantial growth and increase in staff headcount and with that, fundamental changes in processes. A change in approach was therefore required.

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## Benefits TO THE CLIENT

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The business benefits delivered to the organisation through the engagement of ESyn3rgy and the implementation of MyView and subsequently the MyView Cloud Ecosystem were notable, rapidly realised and wide sweeping. Those of most significance are:

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|  Reduced capital costs                     |  Save office space - no server, storage onsite           |
|  Monthly predictable & scalable costs      |  Access of data & applications from anywhere             |
|  No microsoft licence purchase or upgrades |  Allows users to instantly work from anywhere            |
|  Delivery of non-SaaS software             |  A simple and secure approach to 'bring your own device' |



ESyn3rgy designed, commissioned and deployed a secure 'Cloud Ecosystem' dedicated to the needs of their teams. Whilst this retained the key attributes of the MyView hosted desktop, it additionally provides Azure Active Directory, fully synchronised native Microsoft 365, Box (Cloud content management) and Sage.

### About ESyn3rgy

ESyn3rgy was established to address a need in the industry. High quality, business improving IT has never been more accessible but, all too frequently its implementation is flawed by a marketplace that is dominated by the 'What' rather than the 'How'. ESyn3rgy emphasise on the 'How' and this is what sets us apart. We are able to provide you with access to Enterprise standard IT services without the associated costs applied in such a way that success is assured, and completeness achieved.

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